

Quarterly investor update, Q4 2015

Highlights Q4

- / Opened 11 new stations to bring the total up to 50 operational stations
- / Uptime stations remains consistent over 99.99%
- / Volume growth (kWh) +374% compared to Q4 2014 and +47% over previous quarter
- / Revenue growth +340% compared to Q4 2014 and +32% over previous quarter
- / Active customer growth +201% compared to Q4 2014 and +23% over previous quarter
- / Full year 2015 volume growth +244%, full year 2015 revenues growth +718% (please note that payments were only activated in August of 2014; before that time charging was free) and full year 2015 active customer growth +229%

In the fourth quarter of 2015 Fastned opened 11 new stations. This amounts to approximately one new station per week built in Q4. The total number of operational Fastned stations in the Netherlands has now reached 50 and we have thereby reached nation-wide coverage. The uptime of these stations remains very high at 99.99%.

Volume increased with 374% compared to the fourth quarter of last year as a result of an increasing number of customers and more stations operational. Revenues increased with 340% compared to the fourth quarter of last year. Active customer growth was 201% over the same quarter last year. Volume growth was steeper than revenue growth due to customers choosing subscription based price plans and our 'first month for free' policy that we implemented in the last quarter.

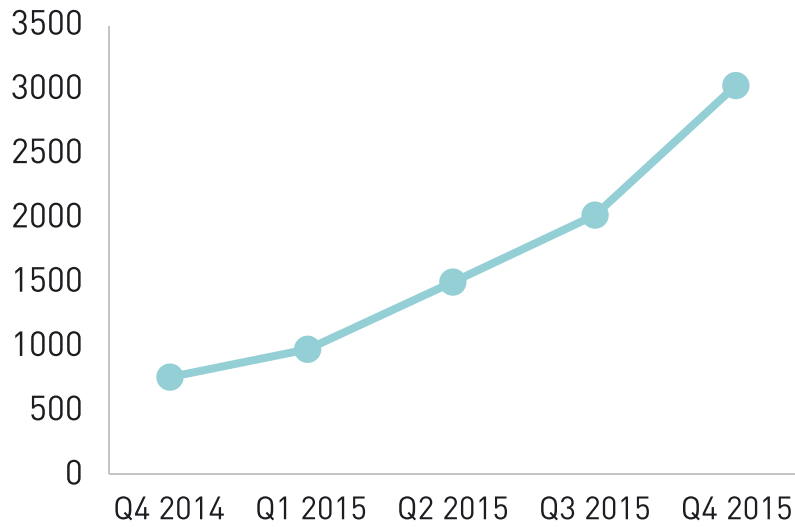
In Q4, Fastned also finalised an agreement with the city of The Hague to commence building five Fastned city stations in 2016.

At the same time we further increased our efforts towards a pan-European fast charging network for all car brands.

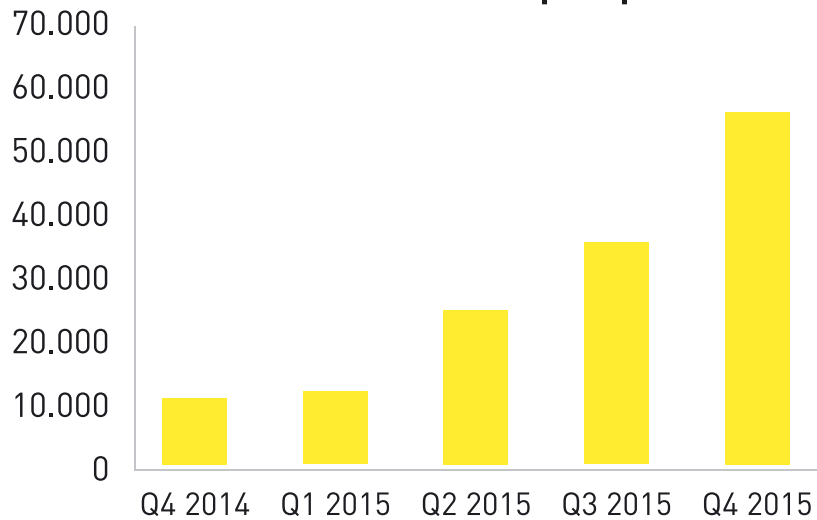
Please note that these numbers above are unaudited. Audited annual figures will be published on February 26th.

Key data Q4

Active customers



kWh delivered per quarter



Revenues (EUR)

